

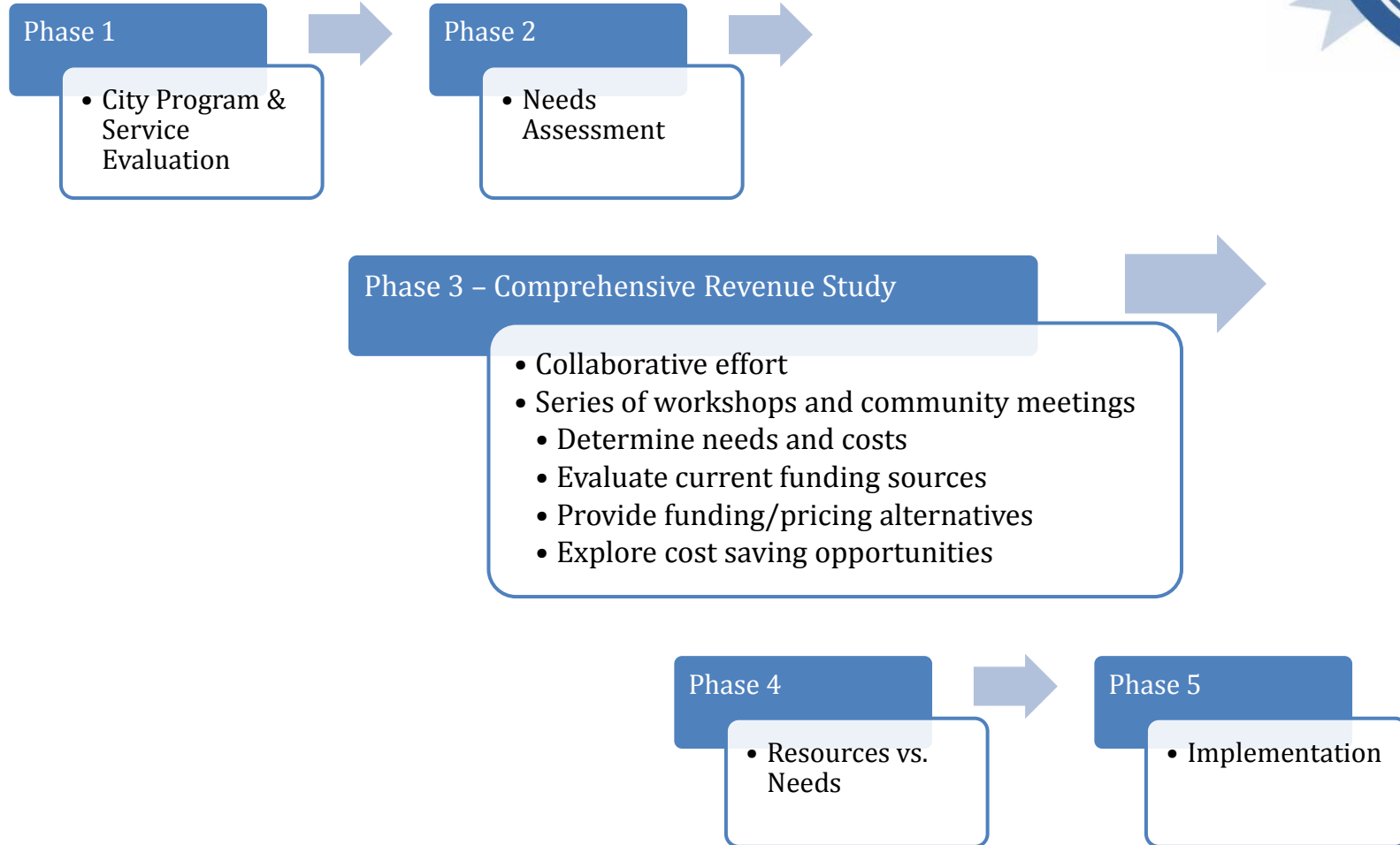


City of Murray

Comprehensive Revenue Study

Long-Range Plan – Phase 3

Long-Range Plan Overview



Long-Range Plan Overview



General Fund

- ▶ Receipts
 - ▶ Property tax
 - ▶ Insurance premium tax
 - ▶ Vehicle license tax
 - ▶ Others
- ▶ Expenses
 - ▶ General Governmental
 - ▶ Planning Department
 - ▶ Police Department
 - ▶ Fire Department
 - ▶ Street Department

Utility Fund

- ▶ Revenue
 - ▶ Billed goods and services
- ▶ Expenses
 - ▶ Gas Department
 - ▶ Water/Waste Water Department
 - ▶ Sanitation
 - ▶ Central Garage
 - ▶ Stormwater Utility



Comprehensive Revenue Study



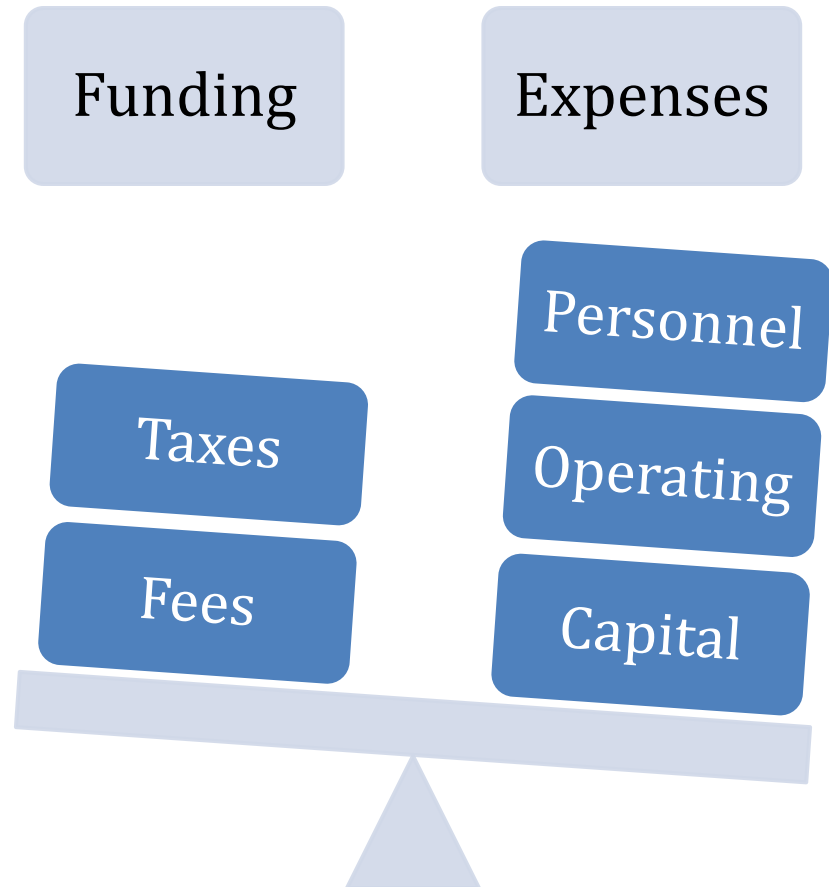
▶ General Fund

▶ Historically

- ▶ What can we do with what we have?

▶ Proactively

- ▶ What do we need to do what our citizens want?



General Fund – Expenses

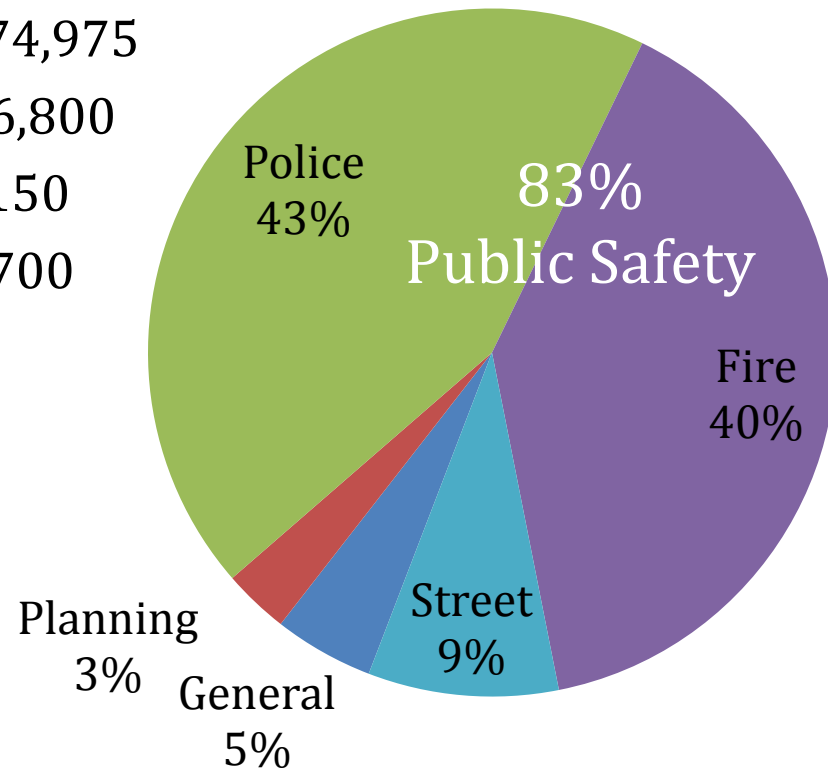
- ▶ Payroll expenditures
 - ▶ Salaries
 - ▶ Benefits
 - ▶ Kentucky Retirement System (KRS)
 - ▶ Health Insurance
 - ▶ Workers' Compensation & FICA
- ▶ Operating expenditures
- ▶ Capital expenditures
- ▶ Total expenditures





General Fund – Expenses

- ▶ Payroll expenditures
 - ▶ Annual payroll – \$5,660,375
 - ▶ General Governmental – \$265,750
 - ▶ Planning Department – \$174,975
 - ▶ Police Department – \$2,466,800
 - ▶ Fire Department – \$2,246,150
 - ▶ Street Department – \$506,700



▶ Source: City of Murray FY2010 budget



General Fund – Expenses

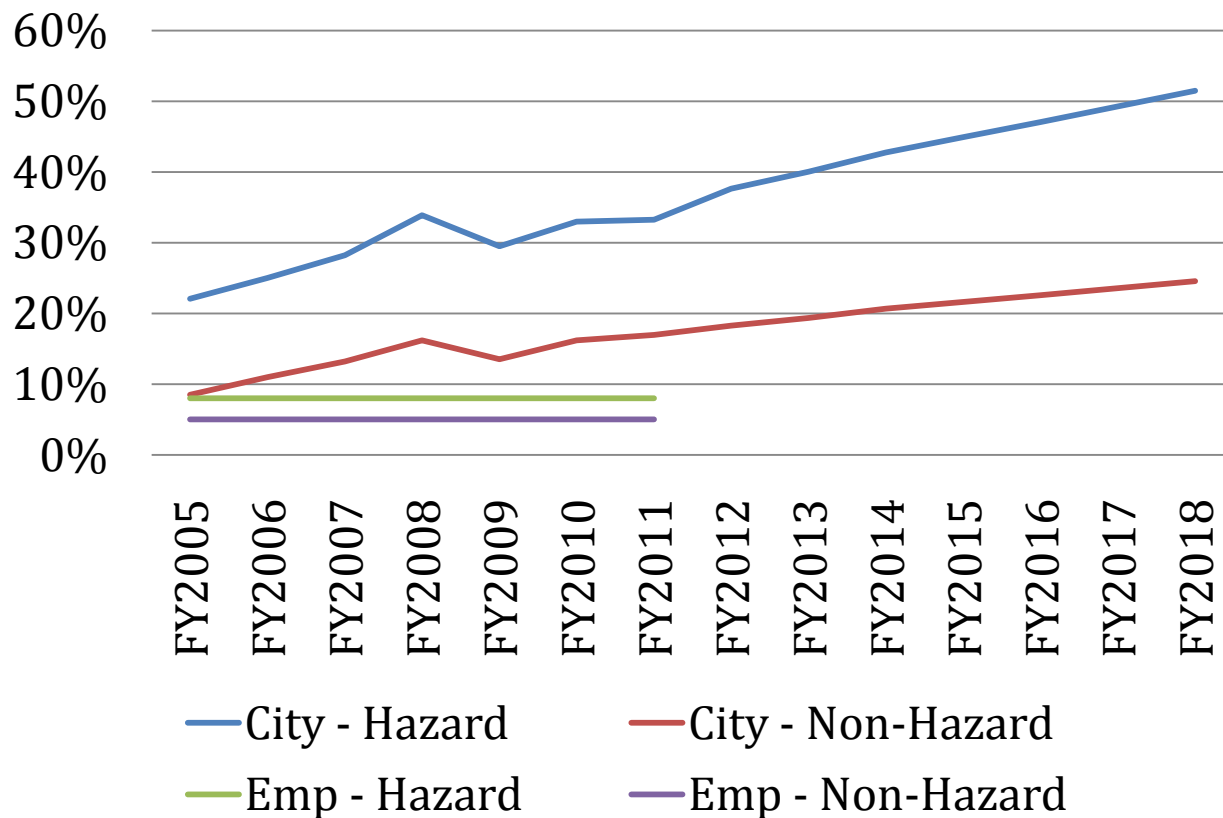
- ▶ **Benefit expense – FY2010**
 - ▶ **KRS Retirement contributions**
 - ▶ Hazardous employees – 32.97%
 - ▶ Non-Hazardous employees – 16.16%
 - ▶ **Health insurance premiums**
 - ▶ Single plan – \$3,900 per employee per year
 - ▶ Family plan – \$10,374 per employee per year
 - ▶ **Workers' Compensation**
 - ▶ Yearly budget – \$185,000
 - ▶ **FICA Contribution**
 - ▶ Yearly budget – \$219,681





General Fund – Expenses

- ▶ Benefit expense – FY2010
 - ▶ KRS Retirement contributions

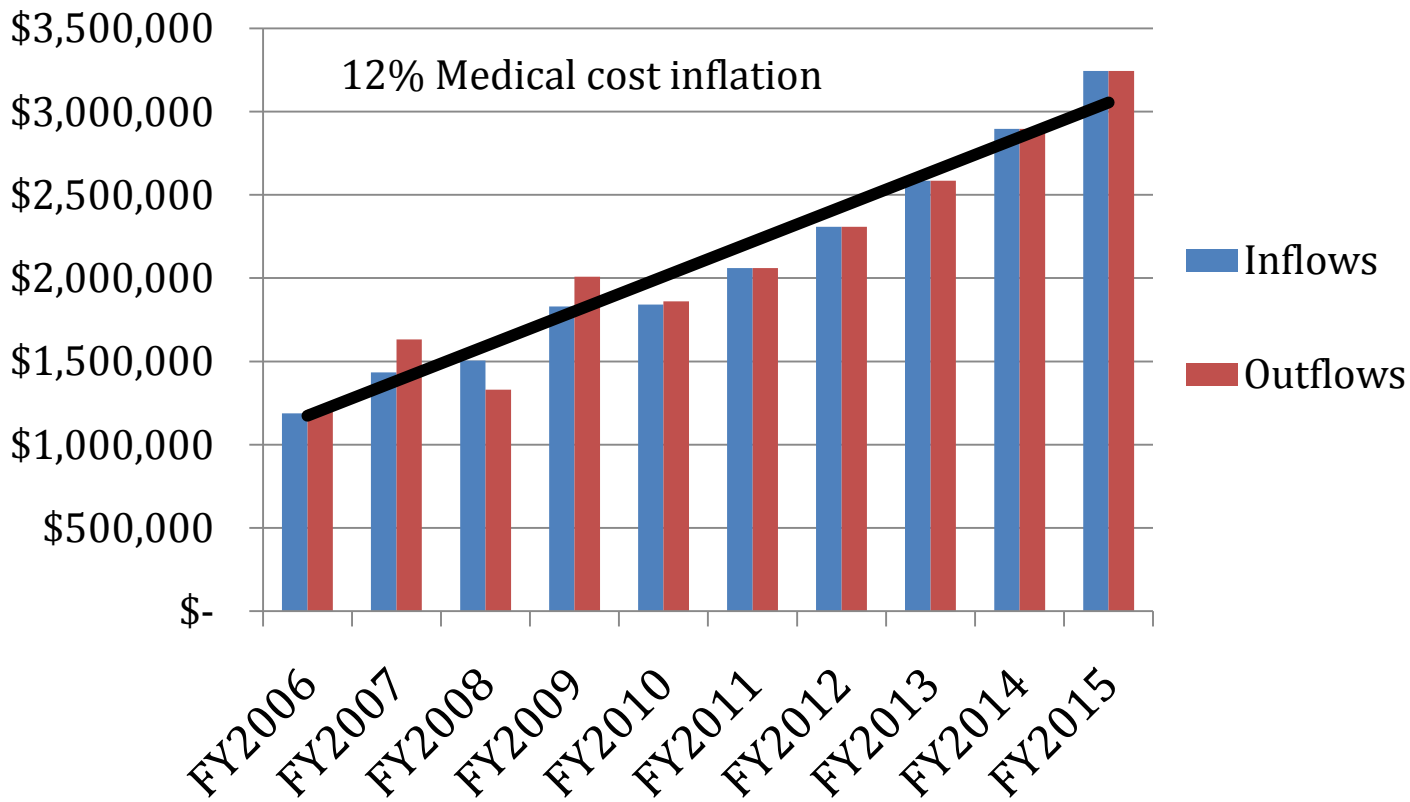


▶ Source: KRS Actuary and KLC



General Fund – Expenses

- ▶ Benefit expense – FY2010
 - ▶ Health insurance premiums - Combined

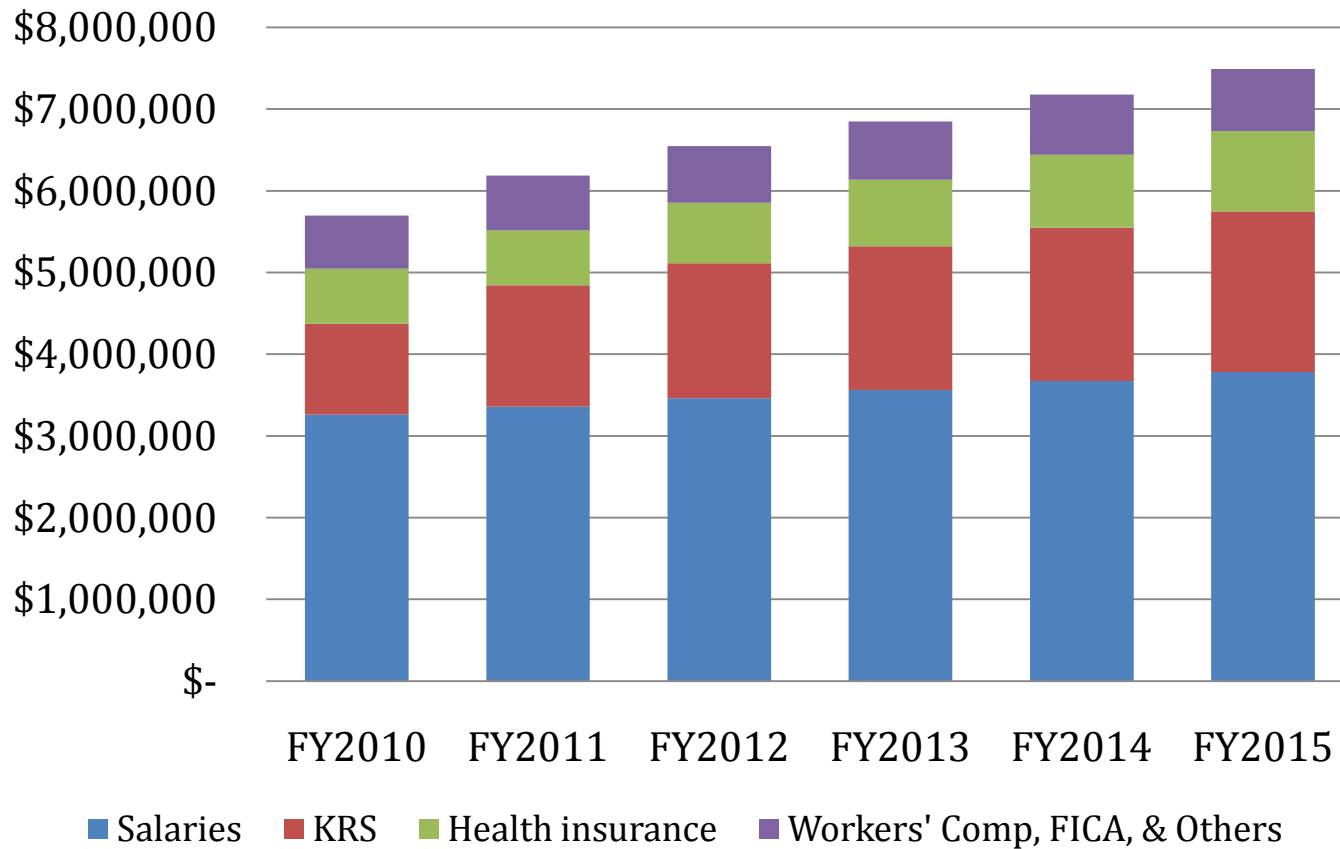


▶ Source: City of Murray EBT

General Fund – Expenses

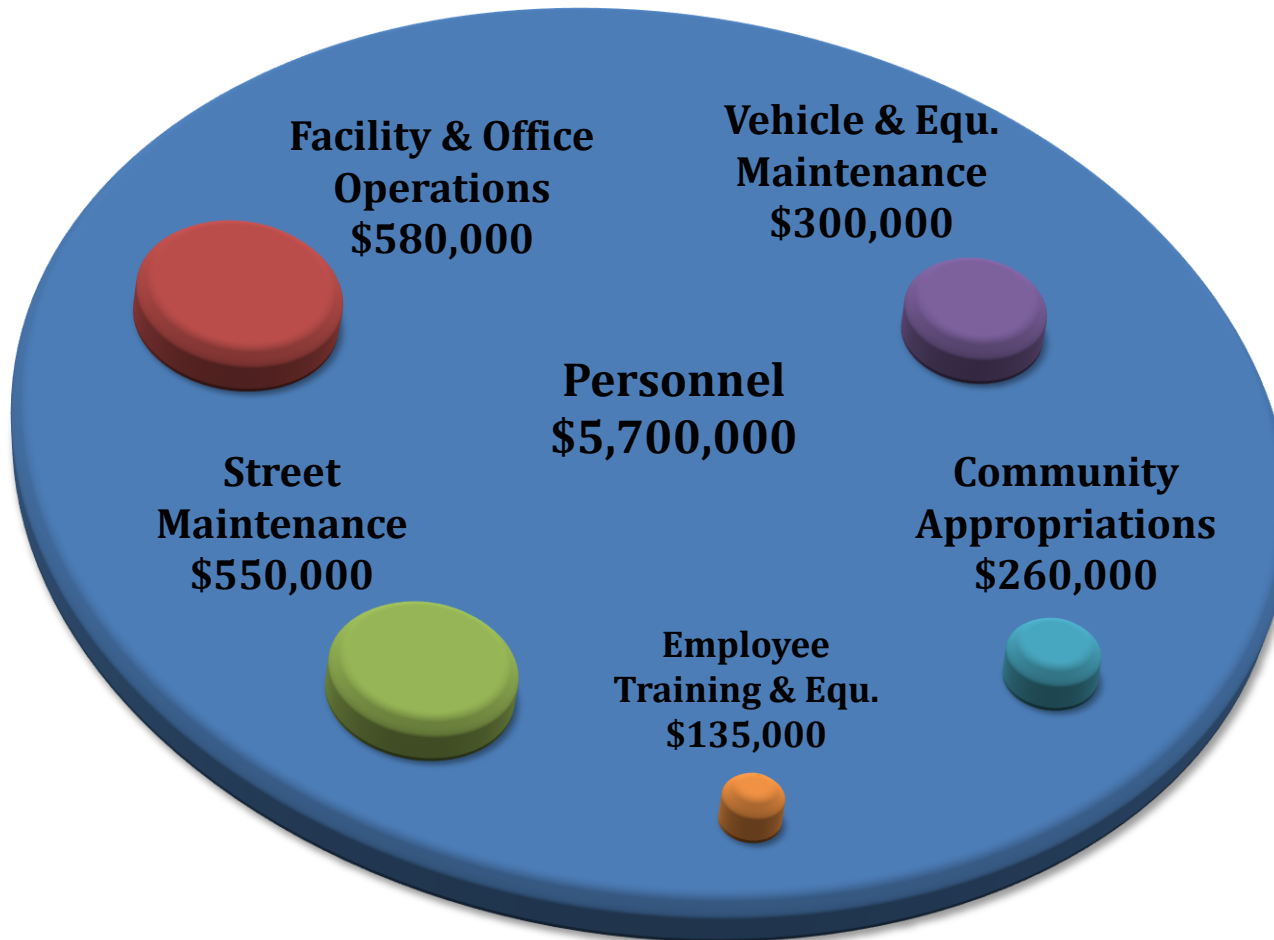


▶ Projected payroll expenditures





General Fund – Expenses FY 2010



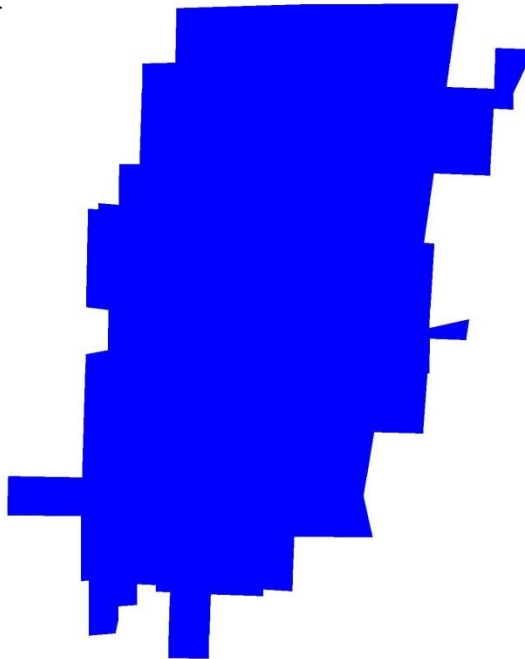
City of Murray - 1996



4,690 Acres

64 Miles of Streets

14,490 Population

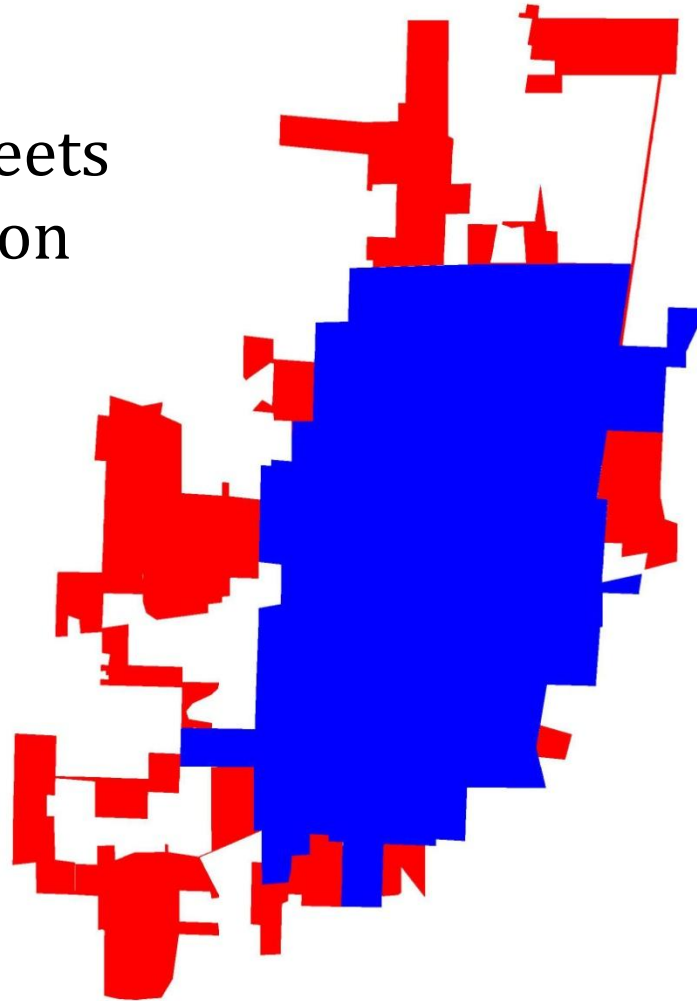


City of Murray - 2010

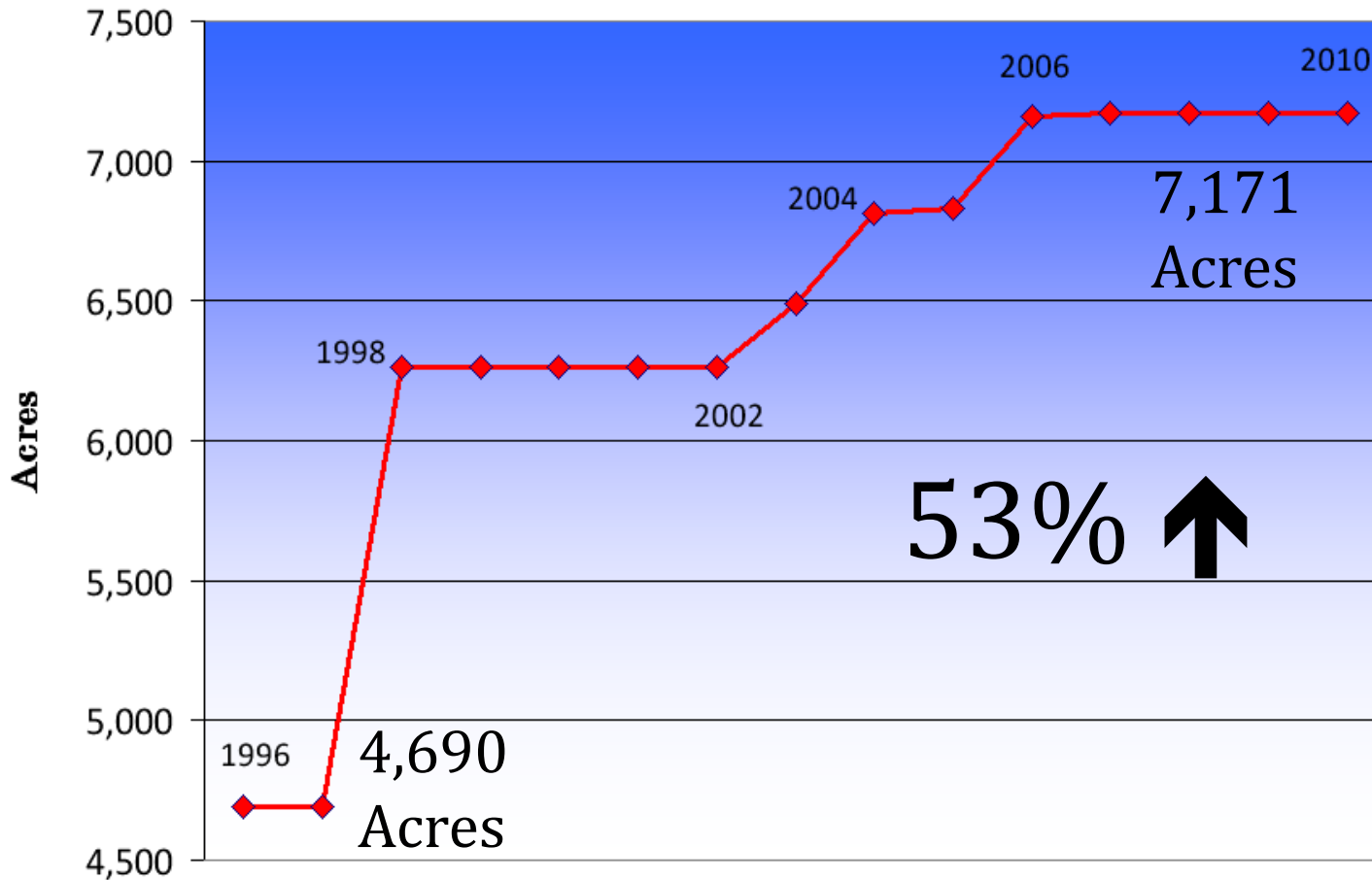
7,171 Acres

128 Miles of Streets

16,557 Population

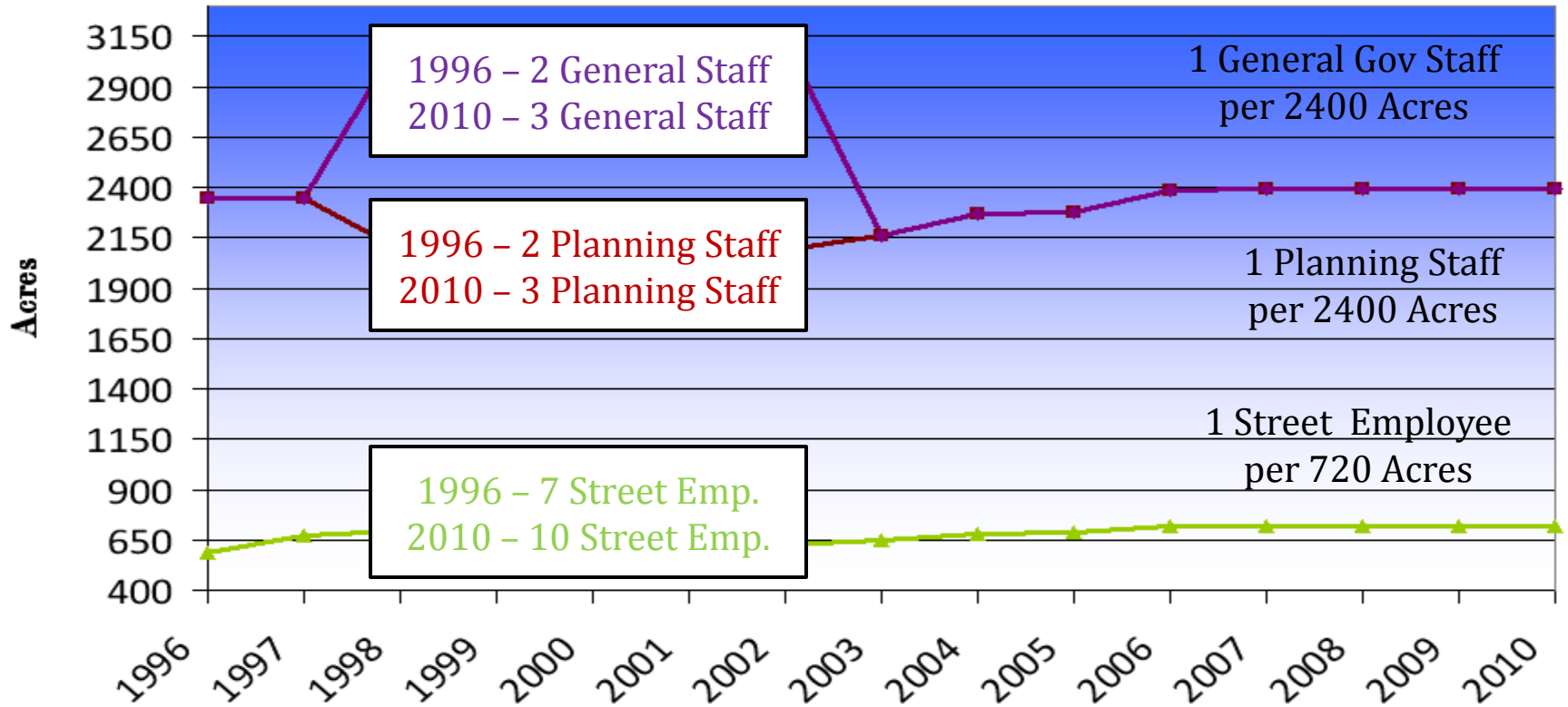


Annexation – 15 Year Growth

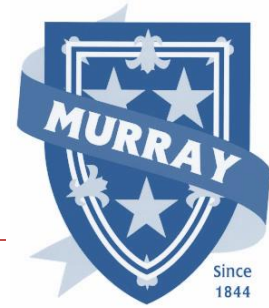




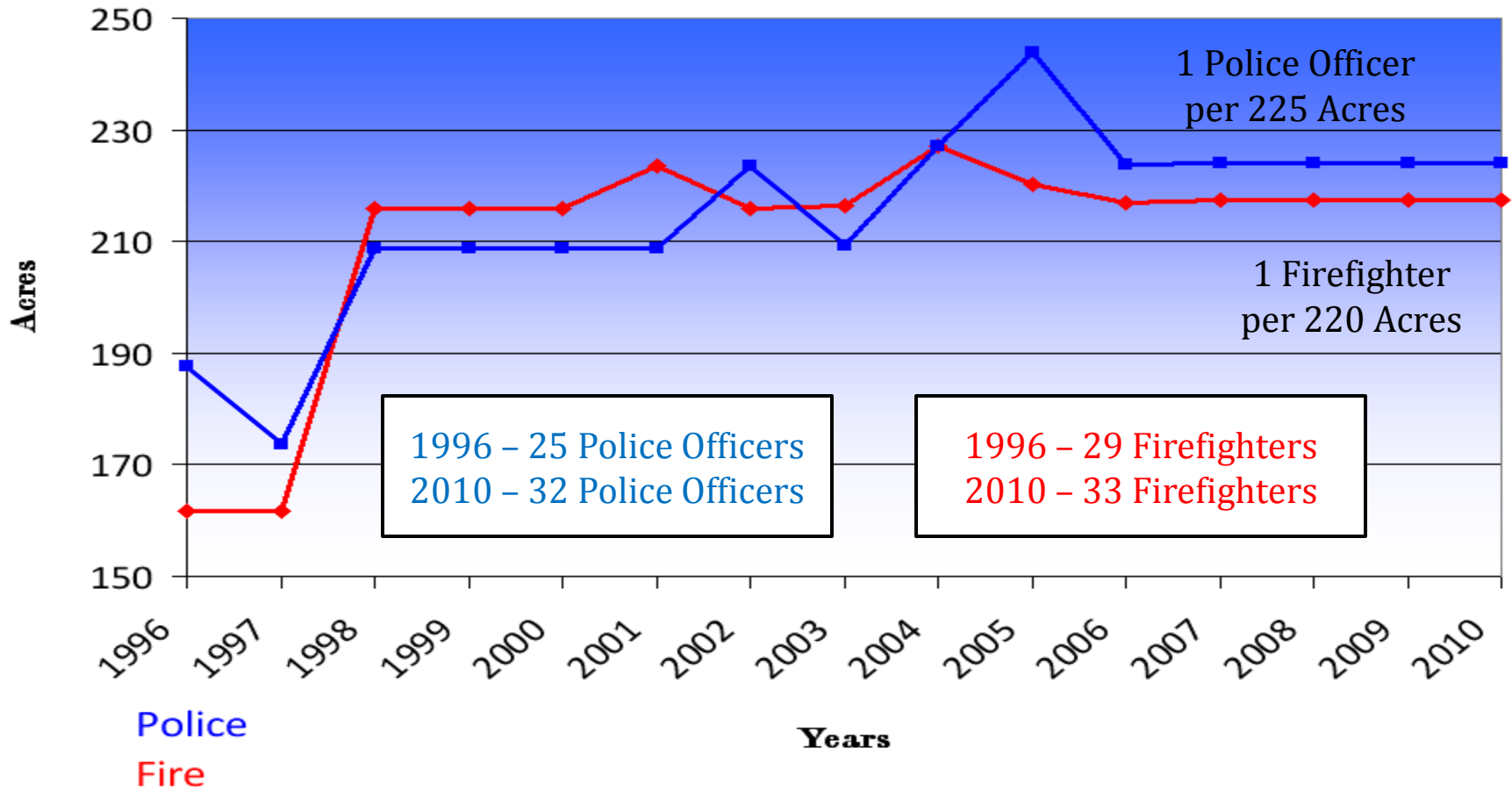
Public Service Coverage



General Gov. Dept
Planning Dept
Street Dept



Public Safety Coverage





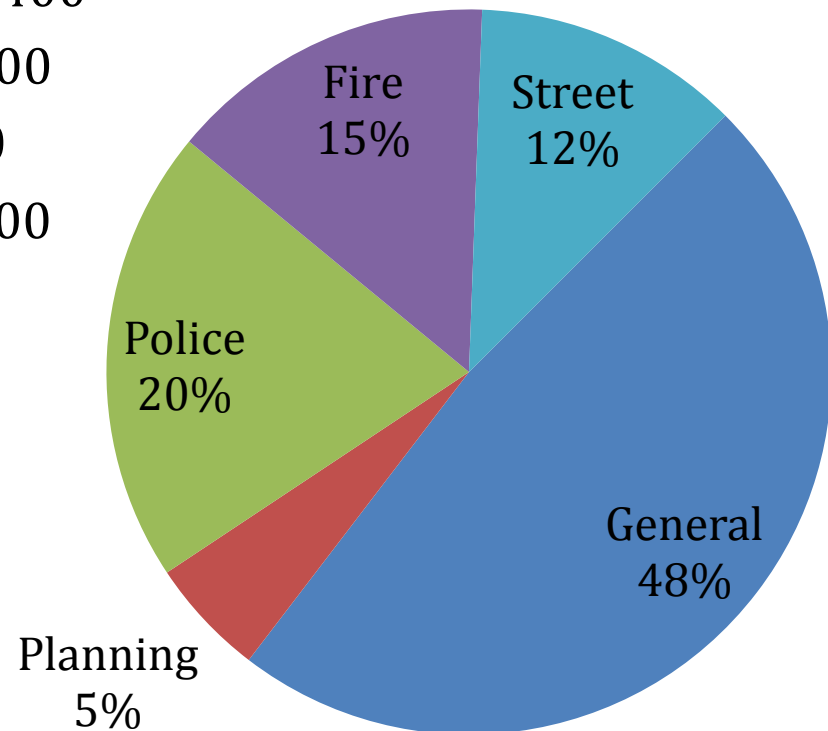
General Fund – Expenses

▶ Operating expenditures

▶ FY2010 Budget

- ▶ General Governmental – \$538,750
- ▶ Planning Department – \$59,400
- ▶ Police Department – \$228,300
- ▶ Fire Department – \$164,400
- ▶ Street Department – \$134,100

▶ Total – \$1,124,950



▶ Source: City of Murray FY2010 budget



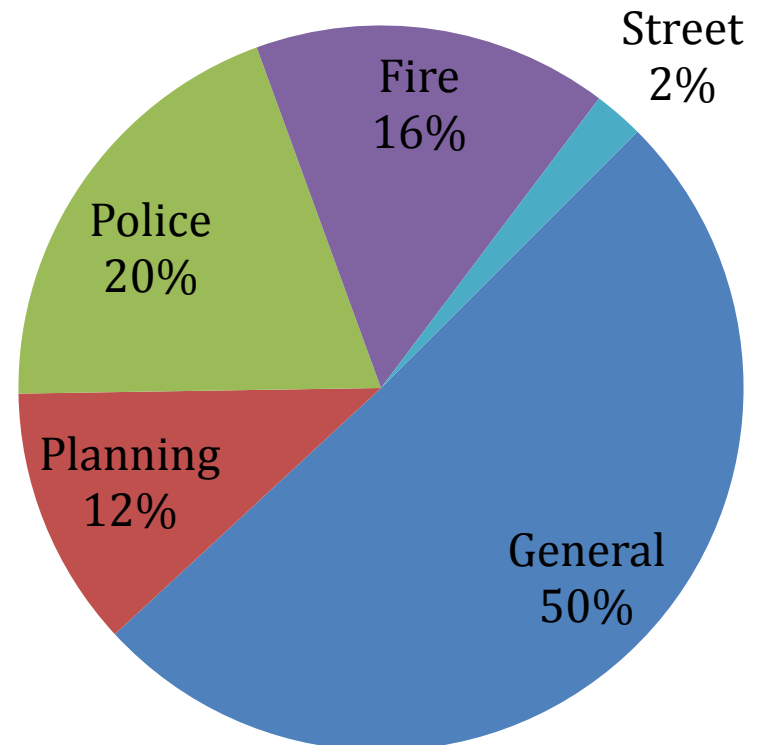
General Fund – Expenses

▶ Capital expenditures

▶ FY2010 Budget

- ▶ General Governmental – \$204,500
- ▶ Planning Department – \$47,000
- ▶ Police Department – \$79,500
- ▶ Fire Department – \$64,000
- ▶ Street Department – \$9,000

▶ Total – \$404,000

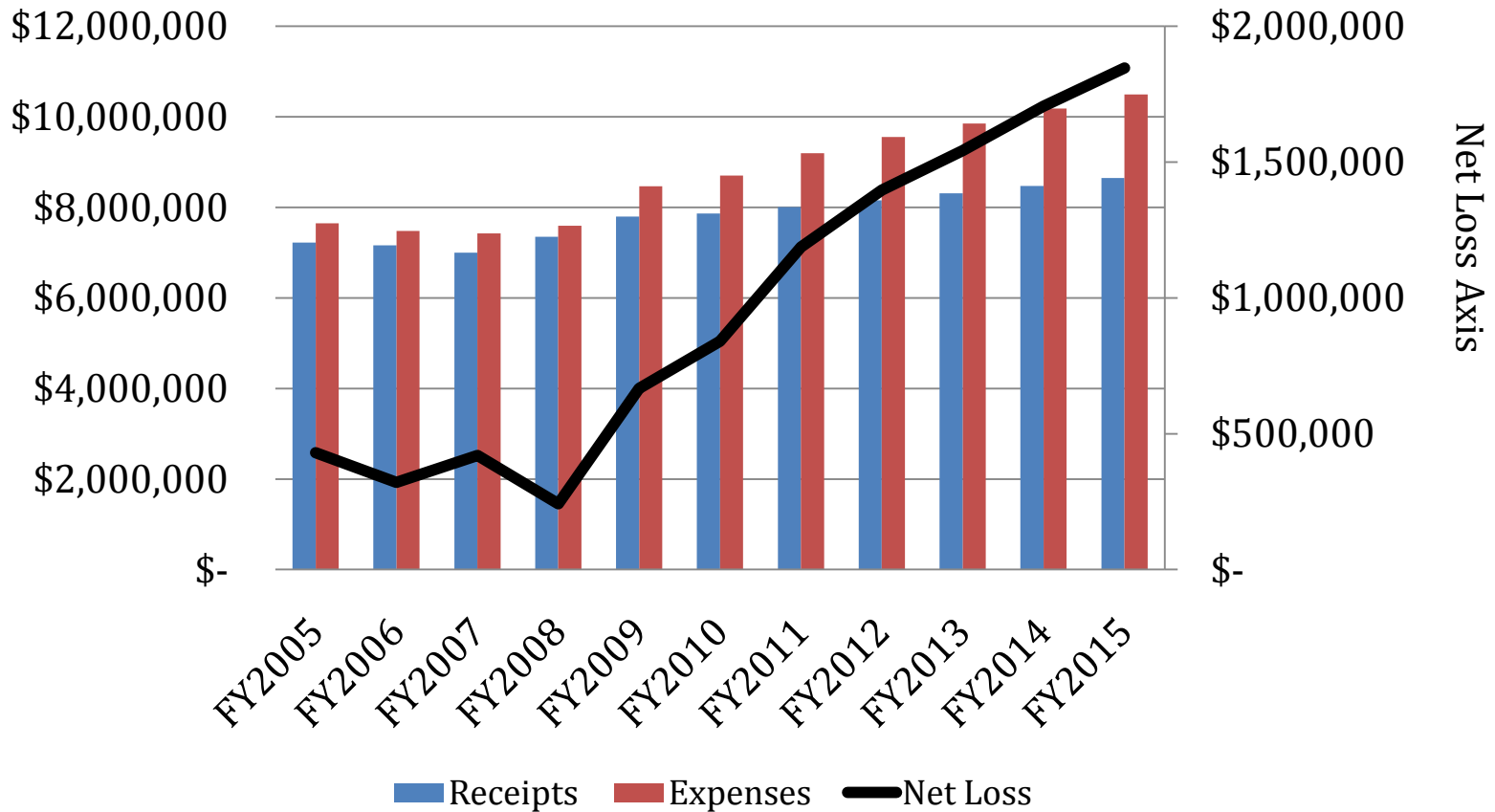


▶ Source: City of Murray FY2010 budget

General Fund – Bottom Line



▶ Budgeted receipts and expenditures

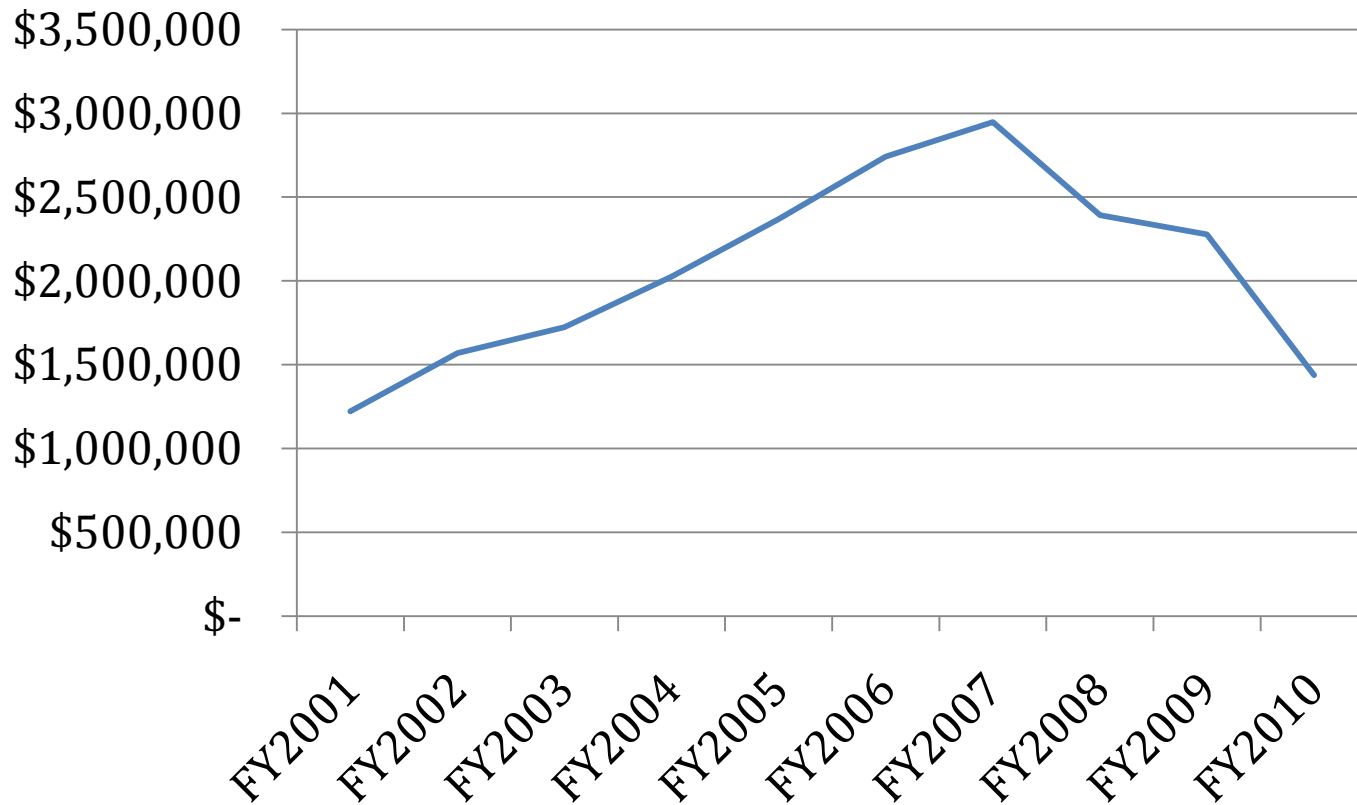


▶ Source: City of Murray fiscal year budgets

General Fund – Bottom Line



► Change in reserve fund

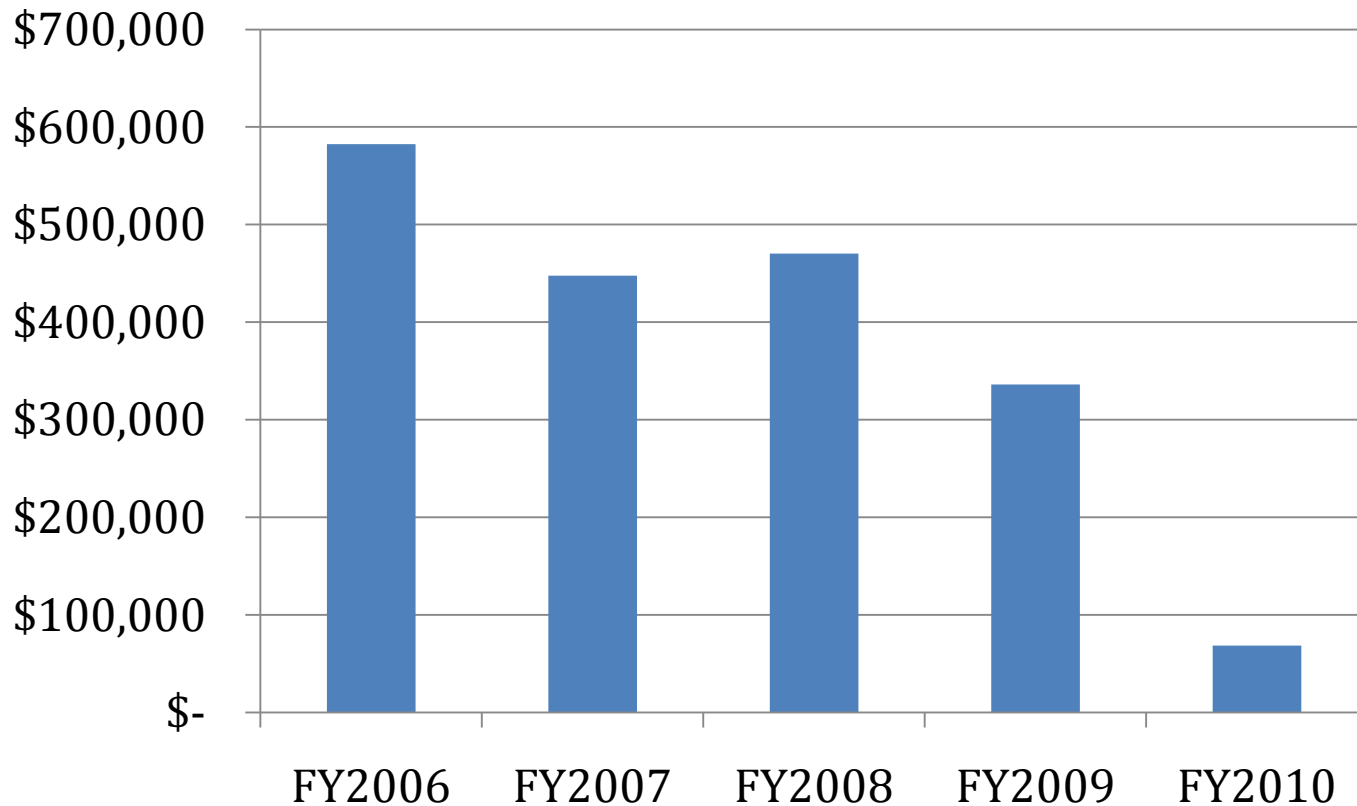


► Source: City of Murray fiscal year audits & FY2010 budgeted amount

General Fund – Bottom Line



▶ Grant monies received



▶ Source: City of Murray fiscal year audits

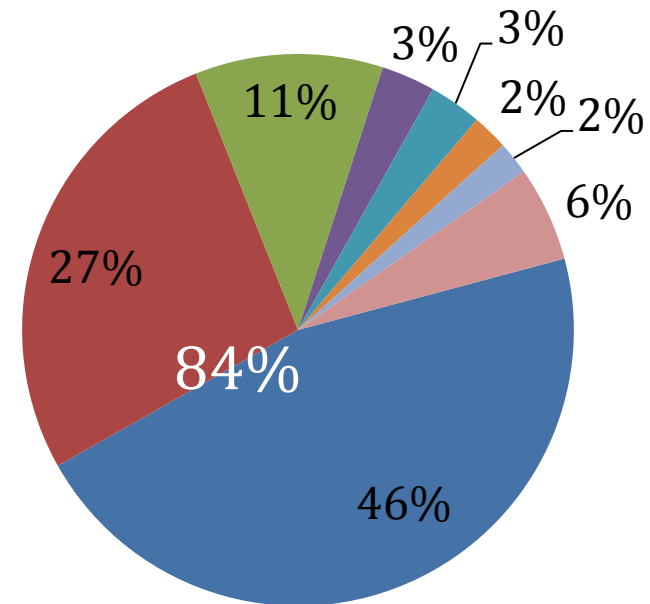


General Fund – Funding Sources

▶ Current funding sources

▶ FY2010 Budget

- ▶ Property tax – \$2,835,000
- ▶ Insurance tax – \$1,675,000
- ▶ Vehicle license tax – \$678,600
- ▶ Vehicle tax – \$195,000
- ▶ Franchise tax – \$190,000
- ▶ Business license - \$130,000
- ▶ Alcohol sales fees – \$120,000
- ▶ Total – \$6,166,600



- Property
- Insurance
- City Sticker
- Vehicle
- Franchise
- Business
- Alcohol
- Others

▶ Source: City of Murray FY2010 budget

General Fund – Funding Sources



▶ Current funding sources

- ▶ Increases to balance budget – \$1.5M Average gap
 - ▶ Property tax
 - ❑ Increase \$0.20 per \$100 in assessed value
 - ❑ Annex an additional \$388,000,000 in property – Currently \$733,130,000
 - ▶ Insurance premium tax
 - ❑ Double the tax – Currently 9.5%
 - ▶ Vehicle license tax
 - ❑ Increase cost \$110
 - ❑ Sell an additional 30,000 stickers – Currently sell 13,500



General Fund – Funding Sources

- ▶ Current funding sources
 - ▶ Who pays?



Live & Work



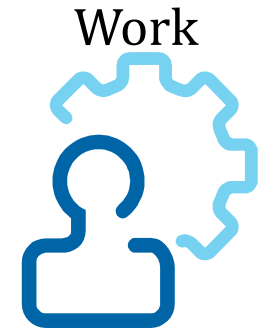


General Fund – Funding Sources

- ▶ Current funding sources
 - ▶ Proportion of three major funding sources on each group



Property tax – 46%
Insurance tax – 27%
Vehicle license tax – 11%

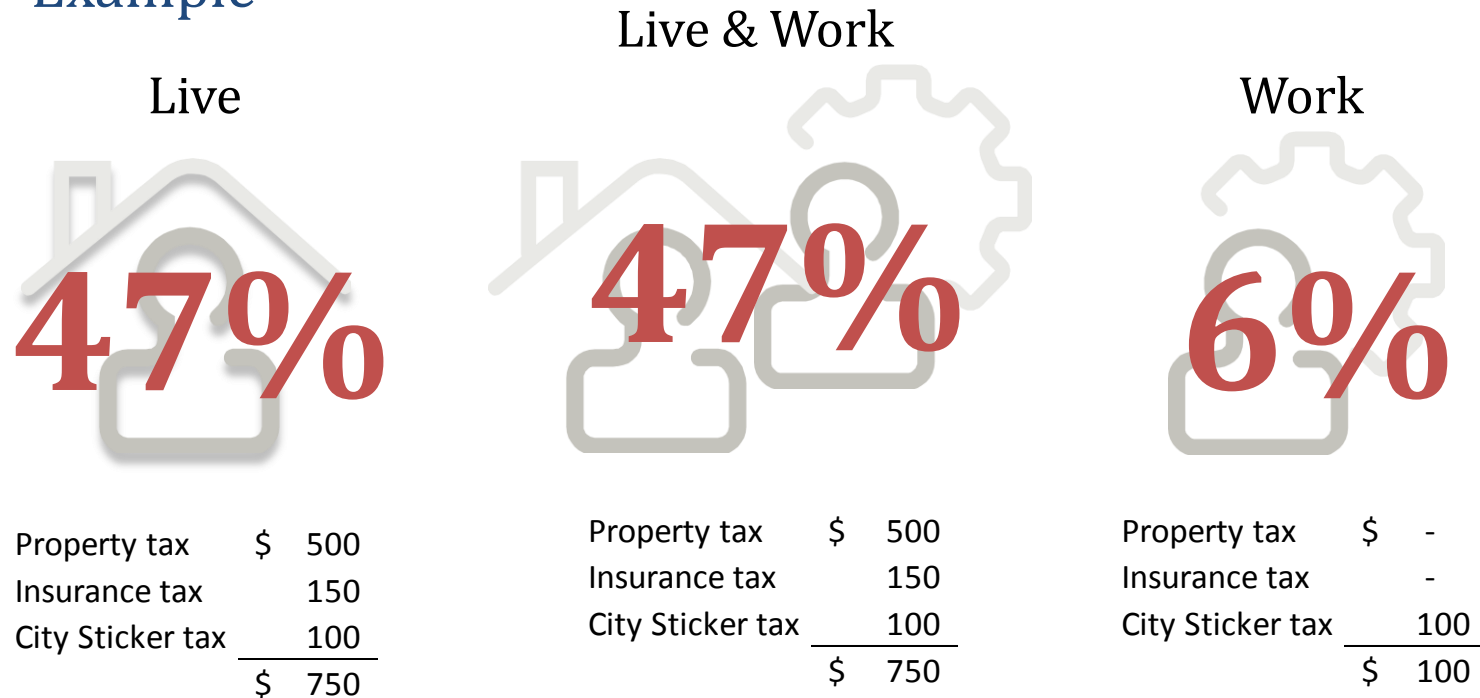




General Fund – Funding Sources

▶ Current funding sources

▶ Example



\$135,000 Property value
\$1,500 Insurance premiums (per year)



General Fund – Council Choices



- ▶ **Funding source goals**
 - ▶ Strategically plan for future funding needs
 - ▶ Spread costs of the supplied goods and services among those groups that enjoy them
 - ▶ “Smooth” the funding stream by providing several smaller funding sources

- ▶ **Expense opportunities**
 - ▶ Look internally at ways to control costs
 - ▶ Develop metrics to track departmental efficiency and productivity
 - ▶ Reduce expenditures through strategic cuts



Comprehensive Revenue Study



Questions, comments, suggestions?????

